

# Daniel A. Gottesman

Partner | Co-Group Leader, Health Care



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## Practices/Industries

- Mergers & Acquisitions
- Health Care
- Long-Term Care
- Real Estate

## Education

Yeshiva University  
(B.A., *cum laude*, 2004)  
Dean's List 2002-2004  
Rabbi Isaac Elchanan  
Theological Seminary  
(Advanced Rabbinic Studies,  
2004-2005)  
Fordham University  
(J.D., 2008)  
Staff Member, *Fordham  
Environmental Law Review*;  
Dean's List 2007-2008;  
Recipient, Archibald R.  
Murray Public Service Award

## Overview

Danny is Co-Group Leader of Ulmer & Berne's Health Care Practice Group. He is an accomplished corporate attorney who applies his extensive mergers and acquisitions experience to advise clients on a variety of corporate, real estate, and health care transactional matters. Specifically, Danny represents private equity funds, family offices, and long-term care investors and providers in structuring, negotiating, documenting, and closing complex M&A transactions, real estate acquisitions and divestitures, joint ventures, leases, and private placements. He also assists owners, operators, and managers of skilled nursing and assisted living facilities across the United States.

Using his diverse background in mergers and acquisitions, real estate, and health care, Danny assists his clients with the full range of complex issues that arise during the course of a transaction, including navigating regulatory requirements; forming investment vehicles; negotiating real estate purchase agreements and operations transfer agreements; and structuring and closing debt and equity financing transactions. Danny works closely with his clients to address each transaction's unique challenges to ensure that each client achieves its business objectives.

## Experience

- Represents and provides valuable counsel to owners, operators, and managers in complex, multimillion dollar acquisitions and divestitures of skilled nursing and assisted living facilities throughout the United States.
- Serves as lead negotiator for a variety of agreements, including but not limited to purchase contracts, operations transfer agreements, commercial leases, management agreements, and complex operating and limited partnership agreements.
- Structures all aspects of acquisitions, including assisting clients with equity and deal structuring.
- Represents a private equity backed company handling roll-up acquisitions in service industries.
- Represents a number of clients as outside general counsel handling a wide-range of legal matters including formation, equity raises, mergers and acquisitions, leases, and general business and commercial matters.
- Provides advice to companies with respect to federal and state securities issues and compliance.
- Drafts, reviews, and negotiates commercial leases on behalf of tenants.
- Represents buyers and sellers in the acquisition and sale of commercial properties.
- Serves as a trustee for multiple family trusts.

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## Presentations

- “Real Estate Syndication Seminar and Webinar,” Eastern Union (July 2019)

## Presentations (Cont)

- “Legal 101,” Presentation to start-up companies at Bizdom (2012)

## Publications

- “Guidance for Long-Term Care Facilities Facing Increased Scrutiny in the Wake of Coronavirus,” Ulmer & Berne LLP *Client Alert* (April 2020)
- “COVID-19 and the Long-Term Care Setting,” Ulmer & Berne LLP *Client Alert* (March 2020)

## Involvement

### Professional Affiliations

- Ohio State Bar Association
- American Bar Association
- Cleveland Metropolitan Bar Association
- American Health Lawyers Association

### Community Involvement

- Cleveland Community Mikvah, Inc. (*President*)
- Hebrew Academy of Cleveland (*Board Member*)
- Bikur Cholim of Cleveland (*Former Board Member*)

### Firm Involvement

- Co-Group Leader, Health Care

## Honors & Distinctions

- Named to *The Best Lawyers in America*, Mergers and Acquisitions Law (2021; 2022)
- Named to the Ohio Super Lawyers Rising Stars list (2015-2022)
- *Cleveland Jewish News* “12 Under 36: Members of the Tribe” Award (2018)

## Admissions

- State of Ohio
- U.S. District Court, Northern District of Ohio